Company Profile

The company **M/s Basaveshwwara Agro Food Processing Limited** is a registered public Limited company and formed by 330 farmers having registered office at Bangalore and factory on Plot No. 33, KIADB Mahal Bagayat Industrial Area, Bijapur 586104, and Karnataka State, India.

Considering the requirement of the market, viability of the cold storage and the growth of the horticulture produce in the region the company have installed:

- Pre cooling unit for export of fresh fruits & Vegetables
- High Humidity Cold Storage facilities
- Dehydration unit consisting of Dry Grapes shed fumigation chamber.
- Ripening chambers for bananas.

**BAFPL has the following certification and accreditation:**

- APEDA approved Horticulture Pack house (APEDA/FFV/PH/158/2007)
- APEDA approved Merchant Exporter (Floriculture & seeds, Fruits & Veg, Processed Fruits & Veg, Animal Products, other processed Foods and Cereals)
- AGMARK certification, GOI, Ministry of Rural Development, Director of Marketing & Inspection
- Commission of Customs (Export), Stuffing Permission for Fresh fruits and
Aims & Objectives of Company:

a) Introduction: The very inception of the BAFPL is in the vision to develop the agrarian community of the area. The farmers of Bijapur district are the shareholders of the unit. The total land of the shareholders is 5000 acres. The BAFPL's primary objective is to extend time based techno economical information valuable to add the profits. The farmers of the Bijapur district are beneficiaries of the facilities at BAFPL. The Projects run by BAFPL will cater to approximately 25,000 hectares of landowners spread near the Bijapur, Bagalkot, Bellary Gulbarga and Sholapur districts. The farmers are involved in all processes of planning and training of the company.

b) Educating the Farmers: BAFPL is conducting seminars to training the farmers for promoting production of export quality fruits/vegetables like Grapes, Pomegranate, Banana, Lemon etc. Seminars are conducted by scientists from International and National Research Centers for Grapes, Pomegranate, Banana. Farmers who are shareholders of the company as well as more than two thousand farmers who are non-shareholder of the company also taking the benefit of these seminar yearly.

c) Technology Transfer: BAFPL is conducting seminars on latest technologies, which have to be adopted by farmers for growing their crops, to promote the yield per acre, and to reduce the production cost by specialists, technical experts & manufacturers from years together.
d) To Find Market Sources: BAFPL is taking lot of efforts to find the market sources to sale their products in international market. We have exported 30 containers of fruits & Vegetables in 2005-06, 50 Containers in 2006-07, and 20 Containers in 2007-08, and 20 Containers in running financial year to the UK, European Union & Gulf.

e) Grapes, Pomegranate, Lemon Exports: The demand in international market has been increasing for export quality of grapes, so BAFPL has tied up with farmers who produce the export quality fruits and buyers in the international market.
f) Dry Grapes Production & Marketing: About 20% of export grapes are rejected due to quality check for size, colour, sugar and residue. These rejects are converted into resins (dehydrated grapes). The local farmers who are not producing the export quality grapes also go for resins. We have huge stocks of resins for exports and local consumption.

g) Other Horticulture Produces: The District Bijapur is known to be Horticulture belt & the production of grapes, pomegranate, lemon, Banana, Chikku (Sapota), Papaya, and Tamarind etc, are in abundance. Therefore processing of their produces will be taken up in the existing units.
h) Apple Marketing: The demand for Apple is throughout the year. Considering this BAFPL is sourcing Apples from farms of Himachal Pradesh & Kashmir, storing in cold stores and marketing locally.

i) Cold Chain Facility: To commensurate with the Govt. of India’s policy to make available cold chain to the farmers for value addition to their products. The company has decided to made available the balance potential of storage to the local farmers on nominal rent.

J) Details of Plant & Machinery Erected:

Pre cooling Unit: Precooling is important process and BAFPL has installed two ultra Modern pre cooling units having capacity: 8MT/6hr.

Cold Storage: 560 MT of High Humidity cold stores

<table>
<thead>
<tr>
<th>Cold Room No.</th>
<th>Size ft</th>
<th>Temp</th>
<th>Capacity</th>
</tr>
</thead>
<tbody>
<tr>
<td>No. 1</td>
<td>25X35</td>
<td>0°C onwards</td>
<td>100MT</td>
</tr>
<tr>
<td>No. 2</td>
<td>40X35</td>
<td>0°C onwards</td>
<td>150MT</td>
</tr>
<tr>
<td>No. 3</td>
<td>25X50</td>
<td>0°C onwards</td>
<td>125MT</td>
</tr>
<tr>
<td>No. 4</td>
<td>25X50</td>
<td>0°C onwards</td>
<td>125MT</td>
</tr>
<tr>
<td>No. 5</td>
<td>15X65</td>
<td>0°C onwards</td>
<td>60MT</td>
</tr>
</tbody>
</table>

**Total Capacity** 560 MT
k) Refer Van: BAFPL has its own Refer van for transportation of products from farm to cold Storage to maintain the cold chain.

l) Packing Grading House:
The process of grading, sorting packing, etc, requires a hygienic area. The company non-erected 3500 Sq. Ft. (70X50) modernized pack house. The features of pack house are as under:

- Converyer belt
- Packing table
- Weighing Machines
- Insect catcher
- Coolers
- Shifting equipments
- Air Curtains
- Pallet Trucks

**Philosophy of Basaveshwwara Agro Food processing Ltd Company:**

Central Government has identified Pre harvest & post harvest management, food & agro processing, agribusiness and agriculture marketing as thrust areas in the coming years. The company has established pre cooling unit for export the fresh grapes, pomegranate and other horticulture products. To provide value additions to farmers, company has setup storage facility for processed fruits such as Dry Grapes, tamarind etc.

BAFPL has also envisaged to setup the following facilities for the benefit of farmers
Micro nutrients Analysis in Leaf & Tissue Laboratory
Plant Health Clinic
Bio Pesticide/Fertilizer Production
Cashew nut processing Industry.

**PROMOTERS AND DIRECTORS**

**Mr. Satish S. Hiregoudar** is from farming community from Belgaum District of Karnataka and is M Tech Engineering from IIT Mumbai. He has overall experience for over 28 years. He is also coordinating the overseas activities of the company.

**Mrs. Mangala Y Nakade** she is basically farmer from Latur District a M Phil. She training in the food processing industry and has a rich experience of over 15 years in the field. She will be sharing her expertise in the major decisions like procurement of machineries, financial structure and other strategically decision making processes.

**Mr. S S Wadkar** is the MD of the company, is landlord/farmer having diversified interests in the businesses. He has tremendous contacts with the farmers in the locality and is running the unit on full time basis.

**Farmers:** There are about 330 more farmers who are associated with the company as the shareholders and amongst these farmers, many are property owners who cultivate various products in which the company is dealing and intending to deal in future. Farmers are taking advantage of Cold storage to store their Fruits and Vegetables. They are growing Lemon, Pomegranate and Grapes and need Pre-cooling/cold storage for value addition of their products and getting better revenue.

**PROMINENT CLIENT LIST**

Mac Multiple, UK
Global Fruit Print, Germany
SFI, Rotterdam
CAPESSPAN Continental
Zara Fresh, Dubai
JB Global Sourcing, Hong Kong
Royal Trading, Oman
Airtel Wal-Mart, Bangalore
Nandini Milk Foods, Bangalore